

SHANNON & MANCH LLP



About Shannon & Manch

As the premier legal consulting and career management firm in the country, we have been honored to participate in the evolution of the legal industry over the past twenty-five years. We have assisted law firms and individual lawyers at all levels of seniority and in every area of practice since 1984. Our consultants, coaches and counselors focus exclusively on the legal industry, bringing a depth of knowledge, experience, and insight to the challenges—and opportunities—facing law firms and individual lawyers.

Our Services

Outplacement/Career Transitions

- One-on-One Support
- Marketplace and Goal Assessment
- Resume and Interview Preparation
- Job Search Strategies
- Business Development Strategy

Career Counseling

- Defining a Career Path
- Professional Development Planning
- Practice Goals and Strategies

Professional Coaching

- Moving to the Next Level of Mastery
- Management and Leadership Excellence
- Developmental Goals
- Work-Life Integration
- Performance Goals
- Interpersonal Skills
- Time Management
- Effective Communication

Consulting On...

- Leading Edge Recruiting and Development Strategies
- Competency Development
- Staffing and Talent Management Approaches
- Leadership Development and Succession Planning
- Retention, Morale, and Rewards

Customized Training, Retreats & Program Development

- Performance and Project Management
- Emerging and Current Leaders
- Mentoring
- Feedback and Guidance
- Firm Management and Strategic Vision
- Effective Interviewing
- Career Path Planning
- Work-Life Integration
- Diversity Competence
- Women's Career Development
- Communicating across Generations
- Myers Briggs® and Communication

Contact Us

Each firm is unique. We would be happy to speak with you to determine how Shannon & Manch may assist your firm in meeting its lawyer development objectives. Please call Sue Manch or Marcia Shannon at 202.293.8900.

West Coast	East Coast
16133 Ventura Blvd., Suite 700	910 17 th Street, NW, Suite 800
Encino, CA 91436	Washington, DC 20006
818.377.7433	202.293.8900

Learn More

www.shannonandmanch.com