



SHANNON & MANCH CAREER, LEADERSHIP, AND BUSINESS DEVELOPMENT COACHING

Shannon & Manch specializes in firm-sponsored coaching services for associates, counsel, and partners seeking professional growth and exploration of their career path.

ONE-ON-ONE COACHING DESIGNED TO OPTIMIZE INDIVIDUAL PERFORMANCE

Coaching has become a key benefit for today's high potential performers. Many law firms recognize that a lawyer's professional success is grounded in career satisfaction, motivation, and identifying developmental needs. By supporting lawyers who want to take their performance and contribution to the next level, firms can improve retention, while enhancing job performance and satisfaction. Coaching can support active planning for:

- Developing or reviving a practice
- Building leadership skills
- Inspiring client confidence
- Leading a high-functioning team
- Enhancing project management efficiency
- Time and stress management
- Creating internal/external visibility
- Charting a path to career success

HIGHLY SPECIALIZED COACHING PROFESSIONALS

Our coaching services are provided by highly trained, certified coaches in one-on-one, confidential sessions held in person or over the telephone. Each of our coaches has undergone executive coach training and has a master's degree or beyond in the field of counseling and/or a law degree. We recognize the unique nature of each lawyer's needs and tailor our approach to help them effectively break through the barriers affecting their personal and business growth, making them more efficient and effective.

PERSONALIZED COACHING PLANS AS UNIQUE AS EACH LAWYER

Coaching can help lawyers diagnose core issues and create an action plan to overcome them. Individual coaching plans are always unique, but include the following key elements: self-assessment, identifying distinctive strengths and areas for development, examining and clarifying organizational expectations, and developing an action plan and performance measurement strategy.

CONTACT US

We are committed to helping lawyers at all stages of their careers realize their fullest potential. Contact us today for a customized coaching package that is right for your firm.

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